



Jean Christian  
 Hannover Fairs Mexico  
 Av. Francisco Villa 102, piso 14  
 Len, Guanajuato CP 37510  
 ("Customer")

**Hannover Fairs Mexico**

Z Code: **ZNHX**  
 Agreement Code: **724153**

**1) Eligible flights:**

When passengers fly to the Event Location utilizing the Z Code referenced above, this Agreement provides the discounts described below on United flights & other approved airlines.

United flights are flights operated by United or operated by other airlines and branded United Express

**Flights via the Atlantic:** Marketed and/or operated by Air Canada ("AC"), Austrian Airlines ("OS"), Tyrolean Airways ("VO"), Brussels Airlines N.C. ("SN"), Lufthansa German Airlines ("LH"), Eurowings Discover ("4Y"), Swiss International Air Lines LTD ("LX"). Additional carriers for travel within Europe, Middle East, Africa and India may be permitted between select cities. Check the rule conditions in your GDS system for these additional airline partners.

**Flights via the Pacific:** United operated and marketed flights and United codeshare flights operated by All Nippon Airways ("NH") and Air New Zealand ("NZ"). *Japan point of origin flights are excluded.*

**Canada Point of Sale:** United operated and marketed flights and United codeshare flights operated by AC, OS, SN, LH, LX, NH and NZ. *Flights marketed by AC are excluded.*

**united.com bookings:** United operated and marketed flights and United codeshare flights operated by AC, OS, SN, LH, LX, NH and NZ.

**2) Discounts:**

United Meeting discounts are non-commissionable (including any retroactive commission) and are not cumulative.

Discount level applicable based on 1<sup>st</sup> letter of fare basis.

Discounts not permitted on Basic Economy fares, which include Passenger Types EOU / ERU / ERS / ERT.

**Within US 50 States and between US 50 States and Canada**

First Letter of Fare Basis	Applicable Discount
J, C, D, Z, P, O, Y	10%
A, B, M, E, U, H, Q, V, W, S	5%
T, L, K, G	2%

**UA/AC Marketed Originating US 50 States / Canada / Mexico / Central America to Europe / Middle East / Africa and India**

First Letter of Fare Basis	Applicable Discount*
J, C, D, O, Y, B, M, U, H	10%
Z, P, A, Q, V, W, S, T, L, K	5%



**UA/AC Marketed Originating in Europe / Middle East /  
Africa and India to US 50 States / Canada / Mexico / Central America**

**Note:** No discount allowed for P class of service, but P class is combinable with below classes of service. On AC, no discount allowed for O class of service, but O class of service is combinable with the below classes of service.

First Letter of Fare Basis	Applicable Discount*
A, M, U, H	10%
J, C, D, Z, O, Y, B, E, Q, V, W, S, T, L, K, G	5%

**LH/LX/OS/SN Marketed Between US 50 States / Canada / Mexico /  
Central America to/from Europe / Middle East / Africa and India**

**Note:** No discount allowed for P class of service, but P class is combinable with below classes of service.

First Letter of Fare Basis	Applicable Discount*
A, M, U, H	10%
F, J, C, D, Z, O, Y, B, E, Q, V, W, S, T, L, K, G	5%

**To / From All Other International Destinations**

First Letter of Fare Basis	Applicable Discount
F, J, C, D, O, Y, B, M, E, U, H	10%
Z, P, A, Q, V, W, S, T, L, K, G, N*	5%

\*(N booking class only on All Nippon Airways (“NH”) flights)

**3) Reservation Information**

**US 50 States & Canada passengers:** call your professional travel agency, book online via [united.com/meetingtravel](http://united.com/meetingtravel) or call United Reservations Meetings Desk at 800-426-1122 and provide the Z Code and Agreement Code. Booking fee is waived for all Meeting reservations.

**Passengers outside the US 50 States & Canada:** call your professional travel agency or book online via [united.com/meetingtravel](http://united.com/meetingtravel)

**Travel agency bookings:** To avoid debit memos and ensure tracking for United Meetings Rewards, the four-digit Z code must appear in the Tour Code box. **Note:** Do not add letters “IT” in the Tour Code box or any other information in the Tour Code box other than the four-digit Z code. **Visit United Meetings Policies and Procedures page included in this agreement for the account code and more information.**

#### 4) United Meetings Rewards

Ten or more passengers traveling to each registered event will count towards earnings. For every 40 passengers that travel using this agreement, the organization will earn \$725 towards amenity funds. Amenity funds can be redeemed for items such as domestic and international travel certificates, United Club membership and one-time passes, MileagePlus Premier status and beverage coupons. To earn amenity funds, each ticket must include the four-digit Z Code in the Tour Code Box. Note: All events listed on this agreement will count towards payout levels as rewards are cumulatively measured over the agreement period.

Rewards and amenity funds redemption levels are subject to change at any time without notice. Rewards may not be bartered or sold. United Meetings productivity counts will be based on the data in United's records, which in the event of a dispute will take precedence over data in any other records. Amenity funds are valid 12 months from the date of deposit to redeem.

#### 5) Miscellaneous Terms and Conditions

Termination and Amendments: United may terminate or amend this Agreement at any time upon ten (10) days' prior written notice to Customer. If any such amendment is unacceptable to Customer, Customer may terminate this Agreement upon at least five (5) days prior written notice to United. United reserves the right to terminate this Agreement and cancel any associated reservations immediately on written notice, if United reasonably determines that ticketing pursuant to this Agreement is not in connection with a bona fide meeting/event.

Trademarks and Logos: Customer shall not use any trade name, logo or service mark of United without first obtaining United's written approval of such use.

Confidentiality: Customer shall not disclose to any third party this Agreement or any terms or conditions of this Agreement without the prior written consent of United, except for Customer's travel agency. Any breach of confidentiality will immediately render this Agreement null and void. Airline carriers included in this Agreement may disclose to each other Customer name, Z Code, travel destination and validity of this Agreement.

Non-Assignment: Customer shall not assign this Agreement or any right or obligation hereunder without the prior written consent of United.

Non-Waiver: The right of United to require strict performance and observance of any of Customer's obligations hereunder shall not be affected in any way by any previous waiver, forbearance or course of dealing. Exercise by United of its right to terminate hereunder will in no way affect or impair its right to bring suit for any Customer default or breach of this Agreement.

Exclusion of Consequential Damages: United will not be liable for any indirect, special, incidental, or consequential damages, including lost revenues, lost profits, or lost prospective economic advantage, whether or not foreseeable and whether or not based on contract, tort, or warranty claims or otherwise, arising from any performance or failure to perform under this Agreement, and Customer hereby releases and waives any claims against United regarding such damages.

Indemnification: Customer will indemnify and hold harmless United and its officers, directors, employees, and agents (the "Indemnities") from and against any and all liabilities, damages, losses, expenses, claims, demands, suits, fines, or judgments, including but not limited to reasonable attorneys' fees, costs, and related expenses, which may be suffered by, accrue against, or be recovered from any of the Indemnities resulting from or arising out of or in connection with: (i) any breach by Customer of any of its obligations under this Agreement; or (ii) any negligence or intentional or willful misconduct of Customer in connection with this Agreement. The indemnity and hold harmless obligations of Customer pursuant to this section are of a continuing nature and will survive the termination or expiration of this Agreement.

Force Majeure/Delay: Neither United or Customer will be responsible for delays or failure in performance caused by acts of God or governmental authority, strike or labor dispute, or for any other cause, whether similar or dissimilar, beyond the reasonable control of that party whose performance is affected. Notwithstanding the foregoing, United will not be liable to Customer for, and Customer hereby releases and waives any and all claims against United for any flight cancellation, schedule change, or other failure to accommodate any passenger arising under this Agreement.

Governing Law: This Agreement and any dispute arising under or in connection with this Agreement, including any action in tort, shall be governed and construed by the laws of the State of Illinois, U.S.A., without regard to any conflicts of law principles which may direct the application of laws of any other jurisdiction.

Rules Governing Tickets: All air transportation tickets issued by Customer hereunder or otherwise shall be subject to: (a) the terms and conditions of this Agreement; (b) the applicable carrier's Contract of Carriage; and (c) any rules and tariffs applicable to the general public for the class of fare purchased by passenger. Tickets may not be issued or used within any governmental, regulatory or taxing jurisdiction in which such issuances or use violates any tariff, law, order, regulation or taxation policy. Customer hereby acknowledges that actions such as, but not limited to, hidden-city ticketing, beyond-point ticketing, back-to-back ticketing, cross-border ticketing, fraud, speculative or abusive bookings and issuing tickets under this Agreement to individuals who do not qualify as a passenger are in violation of the Contract of Carriage and this Agreement. If Customer engages in any such prohibited activity or fraud, United may terminate this Agreement immediately upon written notice to Customer and any benefits earned but not used by Customer under the terms of this Agreement will be forfeited. Customer agrees to return any unused, forfeited benefits to United upon United's written request. Customer shall be responsible and/or liable for any violations for tickets issued that violate the terms and conditions of this Agreement, United's Contract of Carriage or the fare rules or tariffs applicable to the fare issued by the Customer.

No Joint and Several Liability: In no event will any party be held jointly and/or severally liable for any actions of any other party or all of the other parties.

**United Meetings  
Policies and Procedures**

**1) Eligibility**

To qualify for a United Meetings discount, you must have at least ten (10) people planning to attend the event. Discounts are valid for event travel only and are not intended for individual corporate or leisure travel.

Qualifying events may include: conferences, conventions, corporate/association meetings, training classes, trade shows, incentive trips, executive education classes, weddings and reunions.

**2) Discounts**

Discounts not applicable when point of origin is Japan.

Discount level applicable based on 1<sup>st</sup> letter of fare basis.

Fares may not be combined with any airline not listed in this agreement, any other certificate programs, coupons, or other discount offers.

**3) Reservations and Ticketing options**

**United.com:**

For direct bookings through united.com, you have access to a unique URL with an embedded hyperlink. You can find **Online Bookings Instructions** in your United Meetings account at Jetstream.united.com > Meeting Portal > My Meetings > Online Booking Instructions.

**United Meetings & Group Reservations (US and Canada):**

Call United Meetings Reservations: (800) 426-1122  
7:00 a.m. - 9:00 p.m. CST M-F  
7:00 a.m. - 5:00 p.m. CST S-S

**Travel Management Company:**

Travel management companies may issue United Meetings tickets using the following information:

<u>Account Code:</u>	<b>MTG99</b> (this is an account code for <u>all</u> agencies to use for auto-pricing) (this is an account code for <u>all</u> agencies to use for auto-pricing)
<u>Tour Code:</u>	<b>The four-digit Z code is required in the tour code box</b>
<u>Ticket Designator:</u>	Automatically included on the ticket when using the account code
<u>OSI:</u>	Include OSI message as follows- <i>United Meetings &lt;z code&gt;</i> <i>i.e. United Meetings Z123</i>
<u>Discounts:</u>	Discount level applicable based on 1 <sup>st</sup> letter of fare basis
<u>Ticket stock:</u>	Valid on UA/LH/LX/AC/OS/SN

Discounts are not permitted on Basic Economy fares, which include fare types EOU / ERU / ERS / ERT

**Debit memos may be issued for invalid or missing tour codes**

**If you have production travel needs for your meeting or event, please reach out to your sales manager or [uaspecialtycontract@united.com](mailto:uaspecialtycontract@united.com).**



**Event Locations**

Z Code: **ZNHX** Agreement Code: **724153**

Event Location: **LEON-GUANAJUATO (BJX)**

Valid Travel Dates: **06/16/2023 - 06/29/2023**

Event Location: **LEON-GUANAJUATO (BJX)**

Valid Travel Dates: **09/29/2023 - 10/11/2023**